



## Businesses Are Supported to Grow

Jobs created as a result of the Council's support

Jobs created and safeguarded

Number of jobs created and safeguarded as a result of the Council's support.



Achieved

**714**

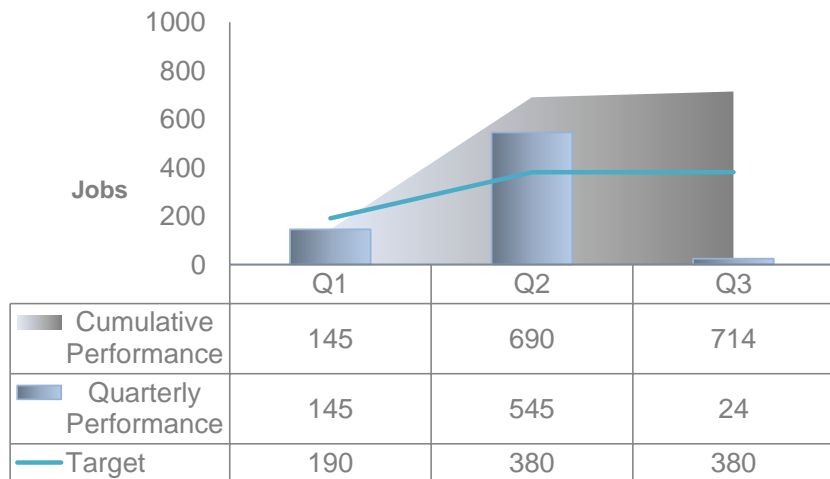
Jobs  
Quarter 3 December  
2015



**380**

Jobs  
Target for December  
2015

Jobs created and safeguarded

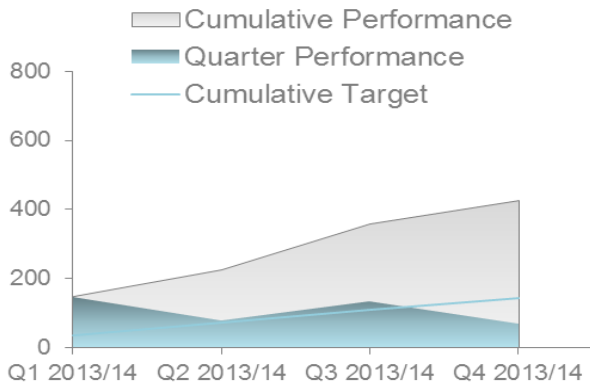


### About the latest performance

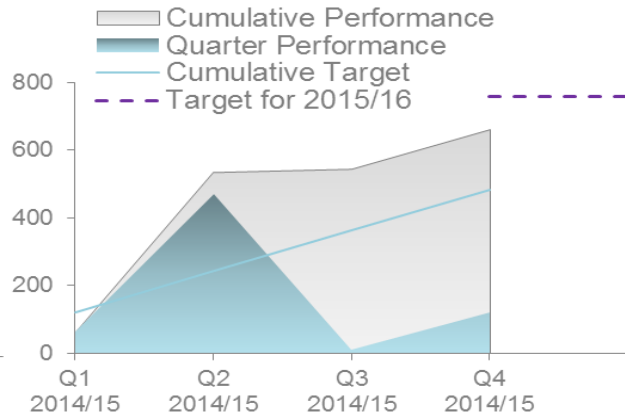
The majority of the jobs created were done in quarters 1 and 2, when the achievements done by the work of UK Trade and Industry were recorded. These were primarily support for major manufacturing businesses. 24 jobs were created in small and medium sized enterprises during quarter 3 as a result of the enterprise support services that the council commissions. A similar figure can be expected to be achieved in quarter 4.

Further details

**Jobs Created and Safeguarded  
2013/14**

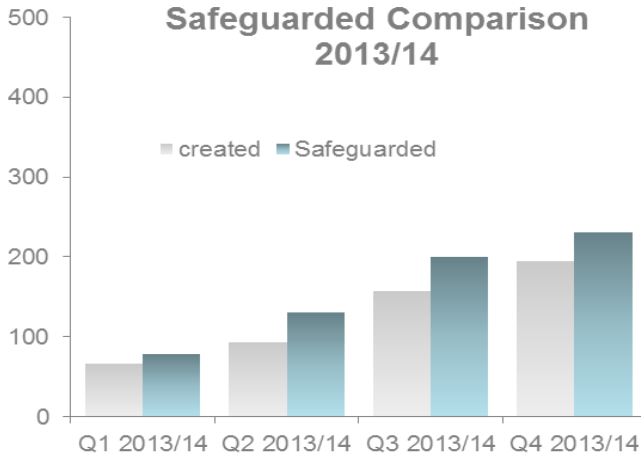


**Jobs Created and Safeguarded  
2014/15**

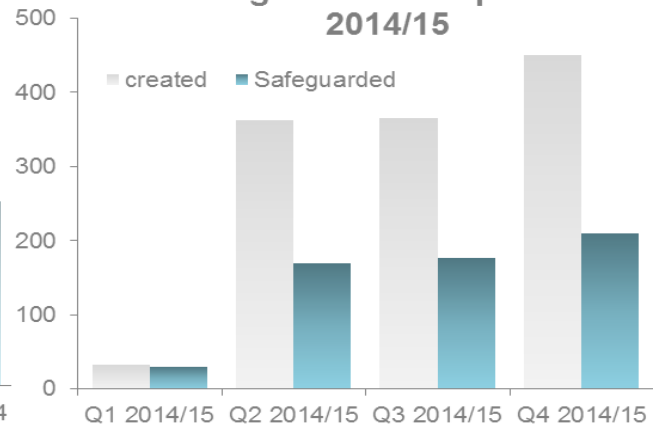


Measure Name	Jobs created and safeguarded								
	2013-14				2014-15				Target for 15/16
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	
Quarter Performance	146	78	134	68	63	470	9	119	
Cumulative Performance	146	224	358	426	63	533	542	661	
Cumulative Target	36	72	108	142	121	242	363	482	758

**Jobs Created and Jobs Safeguarded Comparison  
2013/14**



**Jobs Created and Jobs Safeguarded Comparison  
2014/15**



Measure Name	Jobs created and safeguarded								
	2013-14				2014-15				Target for 15/16
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	
Created (cumulative)	67	93	158	195	33	363	365	451	
Safeguarded (Cumulative)	79	131	200	231	30	170	177	210	

#### About the target

The council commissions a series of programmes which help business leaders to grow their business. This includes the building of business sites and premises for selling or renting to businesses which are growing. We do this in order to create jobs in the county, and the jobs are counted in this target.

#### About the target range

#### About benchmarking

This measure is local to Lincolnshire and therefore is not benchmarked against any other area.



## Businesses Are Supported to Grow

Jobs created as a result of the Council's support

Businesses supported by the Council



Achieved

**634**

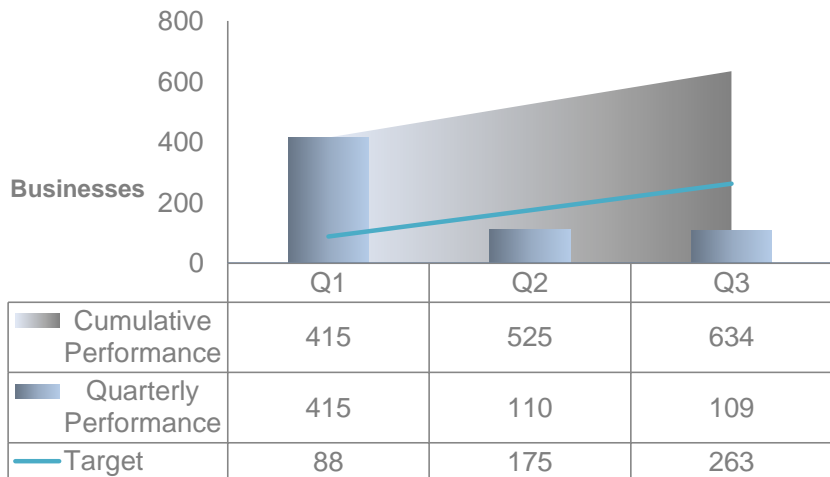
Businesses  
Quarter 3 December  
2015



**263**

Businesses  
Target for December  
2015

Businesses supported by the Council

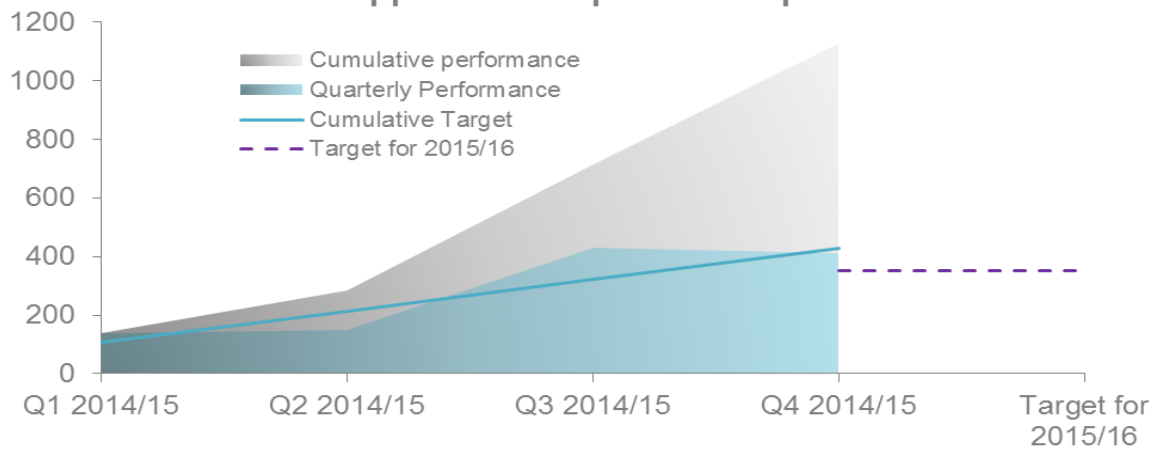


### About the latest performance

The enterprise support services that the council commissions –especially the Business Growth Hub and the Lincolnshire Investment Network- continue to operate successfully. 109 additional businesses were supported during quarter 3 and a similar amount can be expected to be supported during quarter 4. The Business Growth Hub adviser service is particularly popular, and there is currently a waiting list of businesses wishing to receive the service. It is hoped that the ERDF bid which has been made to extend the council's enterprise growth services will be able to provide extra capacity and thus to reduce waiting times.

Further details

**Businesses supported to improve their performance**



Measure Name	Businesses supported by the Council								
	2013-14				2014-15				Target for 15/16
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	
Quarterly Performance					137	149	429	412	
Cumulative performance				894	137	286	715	1127	
Cumulative Target				407	107	215	322	429	350

About the target

About the target range

About benchmarking

This measure is local to Lincolnshire and therefore is not benchmarked against any other area.



## Businesses Are Supported to Grow

Jobs created as a result of the Council's support

### Qualifications achieved by adults

Number of qualifications achieved (Skills programmes, vocational training programmes, adult and community learning) through programme support by the council.



Achieved

**934**

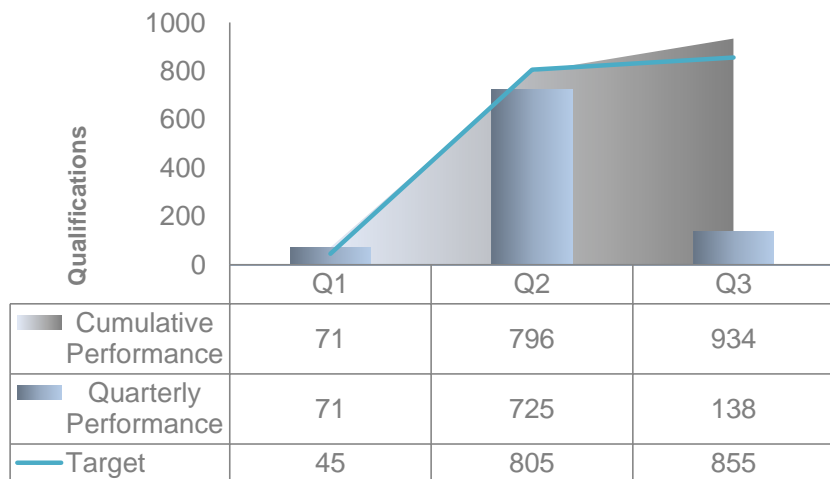
Qualifications  
Quarter 3 December  
2015



**855**

Qualifications  
Target for December  
2015

Qualifications achieved by adults



#### About the latest performance

A further round of qualifications was awarded during quarter 3. These were primarily qualifications for literacy and numeracy, which are used to help trainees to enter further education/training. Employers regularly state, however, that they require improved literacy and numeracy skills from potential employees so the qualifications are useful in that context too. It is unlikely that the volume of qualifications achieved will increase greatly during quarter 4.

#### Further details

This is a new measure for 2015-16 therefore historical data is not available

#### About the target

The council commissions a series of training schemes which help individuals to gain skills. These training schemes are focused on the skills that employers need. Employers can understand an individual's skills level by the qualification that they hold, hence the reason that we count the number of qualifications achieved.

#### About the target range

#### About benchmarking

This measure is local to Lincolnshire and therefore is not benchmarked against any other area.



## Businesses Are Supported to Grow

Jobs created as a result of the Council's support

### Amount of external funding attracted to Lincolnshire

Amount of external funding attracted to Lincolnshire (including Greater Lincolnshire Local Enterprise Partnership and European Union funding programmes) by the council.

**X** Not achieved

**33,400,000**

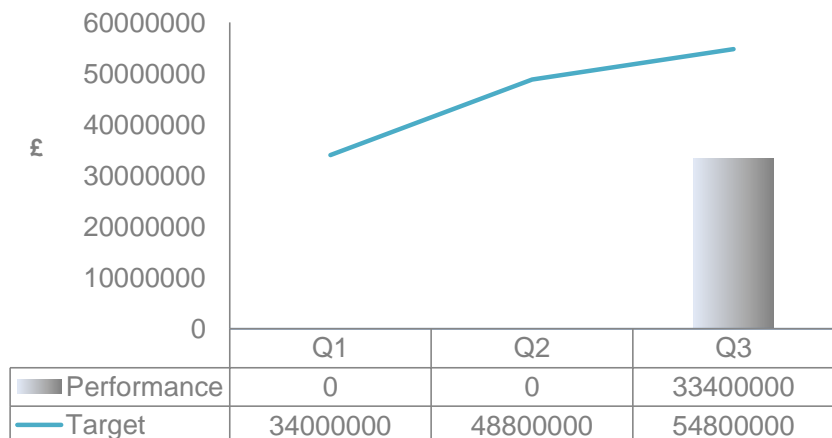
£  
Quarter 3 December  
2015



**54,800,000**

£  
Target for December  
2015

### Amount of external funding attracted to Lincolnshire



#### About the latest performance

Members will remember that performance at quarter 2 was £0. This was because of delays to government officials' processing of our bids, rather than because of the strength of the bids. £33.4m has now been contractually approved.

Bids for £4.9m are outstanding, and a further £14.8m of contracts are being negotiated. It is anticipated that contract negotiations will conclude in the next month, and the bids will be considered in detail at an EU funding meeting on 17th March 2016. All of this funding is expected to be approved, but it is possible that it will not be within 2015/2016 given the delays that the council has previously encountered. Further bids, to provide advice to businesses on ICT and to defend against the risk of flooding were submitted on 1st February 2016.



#### Further details

This is a new measure for 2015-16 therefore historical data is not available

#### About the target

The annual target of £54.8 million is made up of the following:

European Union Growth Programme £6 million;  
European Union Leader Programme £6.5 million;  
Single Local Growth Fund £27.5 million;  
Growth Deal II £14.8 million.

#### About the target range

#### About benchmarking

This measure is local to Lincolnshire and therefore is not benchmarked against any other area.

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